City of Antioch Bid Tabulation Request for Quotation - closed 4/25/2016, 4:30pm Water Bill Stock for water utility bills

| | Unit Cost per | | _ | Total per year recycled costs | Total 2 year <i>recycled</i> contract costs |
|--|--------------------|--------------------------|-------------|---|---|
| Vendor | 1000 | 375,000 | Footnote(s) | less taxes | less taxes |
| In and Out Printing San Leandro, CA | | | | | |
| Recycled | \$12.94 | \$4,965.85 | 6,7 | \$4,965.85 | \$13,891.70 |
| Calif Printing Consultants San Diego, CA Recycled | \$13.20 | \$5,068.80 | 1,3 | \$5,068.80 | \$10,137.60 |
| Walker Group LLC Oklahoma City, OK Recycled | \$13.19 | \$5,064.96 | 2,5 | \$5,064.96 | \$10,129.92 |
| Integrity Martinez, CA Recycled | \$13.95 | \$5,356.80 | 2 | \$5,356.80 | \$10,713.60 |
| CEC Print Solutions Hayward, CA Recycled | \$14.55 | \$5,587.20 | 1 | \$5,587.20 | \$11,174.40 |
| The Sourcing Group Inc Colfax, CA Recycled | \$18.20 | \$6,988.80 | 1,4 | \$6,825.00 | \$13,650.00 |
| Infosend Anaheim, CA Recycled | \$18.90 | \$7,257.60 | | \$7,257.60 | \$14,515.20 |
| All Pro Printing Oakland, CA Recycled | \$23.70 \$25.70 | \$9,100.80 \$9,868.80 | 2 1 | \$9,100.80 \$9,868.80 | \$18,201.60 \$19,737.60 |
| Our Durchasing policy requires recycled content products | | | | | |

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Using recycled content products is necessary for the planet and for the City to remain in compliance with AB939 and continue to get grants for recycling programs from the state.

Footnotes;

1-Quoted price is based on quarterly shipments to mailing partner, in Anaheim, as requested

2-Quoted price is based on 1 shipment per year of the entire order all at once

3-Quoted with a 1% discount on invoice for net 10 which decreases cost per 1000

4-Quoted with a 1% discount on invoice for net 15 which decreases cost per thousand

5-Quoted as a firm one year price only

6-Quoted with additional freight charges, \$495.00 per shipment to Anaheim.

This additional cost is reflected in the total 2 year contract cost column

7-The 3% over/under policy is industry standard.

As we have to account for set-up & spoilage during the press run we buy over the amount of paper needed and run all of it, which usually ends up with overs printed which we give to you and bill for

In very rare instances, we end up with under the amount ordered due to spoilage issues, and are billed accordingly.